



Date: 01 September 2016 TruckValue fleet market valuation
Attention: Andy Sample
Addressee: Sample Transport Unlimited
123 Anyold Road, Auckland 0001

Year	1st Reg NZ	Registration	VIN	Make	Model	Description	Estimated market value excluding GST
2003	17/12/2003	BQW497	YV5A4CDGX3D124896	Volvo	FH12 GLOBETROTTER XL 500	8x4 Rigid curtainsider truck	\$ 100,000.00
2002	17/06/2002	148AQ	7A8KD030202094748	Roadmaster	FG 4A-94	4 axle curtainsider full trailer	\$ 101,000.00
2009	7/01/2009	EUM544	1FVMAWCK98LZ82382	Freightliner	Argosy TSB	8x4 Rigid curtainsider truck	\$ 102,000.00
2004	29/10/2004	E411A	7A8H9000204545218	Trailer	Opinion 4AC-9.1 CURTAINSIDER	4 axle curtainsider full trailer	\$ 103,000.00
2005	29/07/2005	CUK37	XLER8X40005125725	Scania	R470LB8X4	8x4 Rigid curtainsider truck	\$ 104,000.00
2005	27/06/2005	F488F	7A8KD030205828495	Roadmaster	FG	4 axle curtainsider full trailer	\$ 105,000.00
2001	5/08/2002	DYY57	XLRAD47XS0E572056	DAF	FAD95CF	8x4 Rigid curtainsider truck	\$ 106,000.00
2001	12/12/2001	2120Z	7A8KD030201238902	Roadmaster	FG 4A-94	4 axle curtainsider full trailer	\$ 107,000.00
1998	9/02/1998	WU5365	JNBCGB45000T00168	Nissan Diesel	CG380 MIKADO 8X4	8x4 Rigid curtainsider truck	\$ 108,000.00
1999	29/11/1999	GGB703	JT721LHA301042857	Toyota	Hiace 2.8D XR VAN 5M	Van	\$ 109,000.00
2008	14/08/2008	GBB914	KL3CD26RJ9B269794	Holden	Captiva CX DIESEL AUTO	Car	\$ 110,000.00
2015	16/04/2015	DR DAZ	MMU148MK0FH619261	Holden	Colorado LTZ DC PU 2.8D/4WD/6	Ute	\$ 111,000.00
Estimated fair market value:							\$ 1,266,000.00



The Sample Transport fleet was inspected, and the vehicles look to be maintained in good condition for their age and kilometres travelled. However, I'm told that vehicles reg: WU5365 and DYY57 are both currently non-operable due to mechanical failures. Most of the fleet is painted and branded in the green Toll scheme. This could make them attractive to operators within the national Toll fleet, however, the trucks and trailers are quite old now, and they have travelled high km. Due to this, the fleet could have high repairs and maintenance costs, and unreliability could be an ongoing issue. The trailers are becoming obsolete, with larger capacity trailers often being requested since VDAM regulations have changed, to allow larger capacity combination units on NZ roads.

If required, reconfiguring and/or any rebranding costs could adversely affect used market value. However, if being sold for continued use within the current business the vehicle(s) could have greater saleability and therefore market value. The assets have not been checked mechanically, or for functionality. This market value estimation is subject to the vehicles being legally compliant for NZ roads, and is based upon; information given, a basic inspection, market demand, NZTA records, and using TruckValue methods and formulae.

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